



# **BOUNDARYWISE**PROFESSIONAL EDUCATION

Designed by Certified Land and Boundary Professionals for Ontario Realtors.



# 1. SURVIVING AND THRIVING IN THE NEW BOUNDARY REALITY

# A. THE NEW BOUNDARY **REALITY - 6 INPUTS**

- 1. Title Insurance confusion (doesn't cover "everything");
- 2. Real Estate Lawyers (their business model encourages willful blindness):
- 3. Widespread Boundary Issues (PYB research the 49%);
- 4. New technology (avoid getting flamed online!);
- 5. Uncertain housing market;
- 6. Lack of Education (no one is teaching you this stuff).

### **B. RESEARCH FINDINGS**

### 2015 Research by PYB and KRCMAR Surveyors shows that:

- ▶ 49% of residential properties in the GTA have hidden boundary issues;
- ▶ Most (85%) of these issues are excluded from title insurance coverage:
- The event that most often causes these to become boundary disputes = sale/purchase of home.

### C. TITLE INSURANCE

### 2015 Research by PYB and KRCMAR Surveyors shows that:

- Covers:
- Defects in title;
- Some boundary issues;
- Some off-title issues;
- ▶ Title fraud:
- and more...

### **EXCEPT IF PRIOR KNOWLEDGE EXISTS.**

If you knew about an issue prior to closing, it is excluded from coverage. This encourages "willful blindness" or "turning a blind eye" to problems



### D. BOUNDARYWISE REALTOR'S PLAYBOOK

### 1. Have "the talk"

Understand clients' tolerance to risk. Low tolerance = more boundary due diligence (eg. Young, cash strapped couple). High Tolerance = less boundary due diligence.

### 2. Build a Risk-Busting Offer/Listing

Listing: use full legal description from new parcel register, attach PR, Instruments & Survey, cite your sources, disclose boundary issues up front. Buying: Do your boundary due diligence before bidding = cleaner offers. Ensure the client's intended use of land isn't going to be compromised by a hidden issue.

### 3. Do a Boundary Inspection

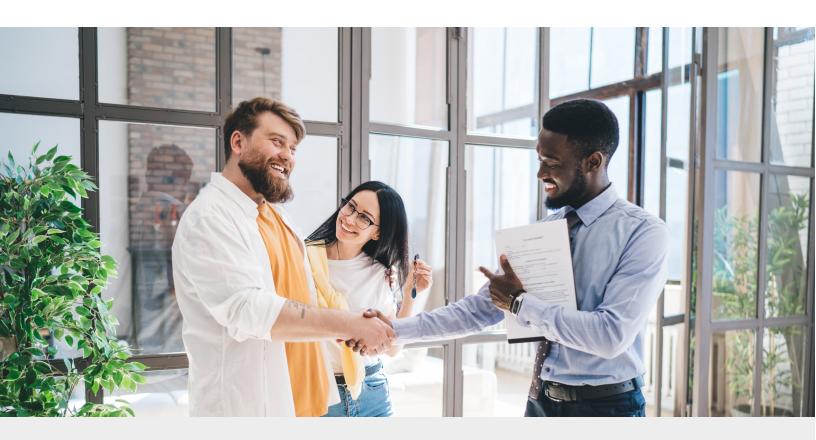
Use survey plan to get measurements, approximate the boundary location, look for encroachments and easements call a surveyor (expert) if you suspect issues.

#### 4. Get the Docs

Parcel Register, Legal Instruments, Survey Plan.

### 5. Be ready to Face a Judge

Develop and stick to a process, journal all your discussions.





# **KEY RESOURCES**

ProtectYourBoundaries.ca: Parcel Registers, Instruments, Buyer's Reports, Seller's Reports, Survey Plans. GeoWarehouse: Parcel Registers, Instruments, Property Information.

# 2A. HOW TO IDENTIFY A SURVEY PLAN



### A. PLAN TYPES

### Plans you CAN use

- ✓ Surveyor's Real Property Report (SRPR)
- ✓ Plan of Survey
- ✓ Building Location Survey (Pre-1990)
- \*ALWAYS LOOK FOR BUILDINGS!

### Plans you SHOULD NOT use

- × Plan of Subdivision (no buildings)
- × Reference Plan (no buildings)
- × Registered Plan (no buildings)
- × Topographic Plan
- × Grading Plan
- × Architectural Drawing
- × Engineering Drawing/Plan
- × Landscape Drawing
- × Site Plan

### **B. IDENTIFY THE PLAN**

- 1. Title Box (find plan type)
- 2. Surveyor and Plan
- 3. Survey Firm
- 4. AOLS Sticker (post-1990)

### C. HOW TO READ A SURVEY PLAN

- 1. Survey Monuments
- 2. Boundaries and Dimensions
- **3.** Encroachments
- 4. Buildings, Structures & Ties
- 5. Fences, Hedges & Walls
- 6. Fasements

### D. HOW TO USE A SURVEY PLAN

#### **PART 1: STUDY THE PLAN**

- 1. Orientation: Plan type? Address? Scale?
- 2. Trace the boundary.
- 3. Identify the streets and buildings.
- **4.** Identify fences, hedges o the boundary.
- 5. Is one owner using the other's land?
- 6. Identify encroachments on the boundary.
- 7. Is one owner using the other's land?
- 8. Look for easements and rights-of-ways.
- 9. Do you see obstructions?
- 10. Look for encroachments on city land/roads.

### PART 2: EXAMINE THE PROPERTY

- 1. Approximate the boundary location using the ties (measurements).
- 2. Is the fence on the line?
- **3.** Any suspected encroachments?
- 4. Are any neighbouring structures encroaching
- 5. on the property.
- **6.** Approximate the rights-of-way location.
- 7. Is it clear, obstructed or encroached on?
- 8. Can you see encroachments on city property?



Only an Ontario Land Surveyor can provide an official opinion on the location of a boundary. **Use Protect Your Boundaries** (www.protectyourboundaries.ca) as your survey and boundary strategy partner.

# 2B. HOW TO READ A SURVEY PLAN





### A. HOW TO READ A SURVEY PLAN

- **1.** Survey Monuments
- 2. Boundaries and Dimensions
- 3. Encroachments
- 4. Buildings, Structures & Ties
- 5. Fences, Hedges & Walls
- 6. Easements

### **B. HOW TO USE A SURVEY PLAN**

### **PART 1: STUDY THE PLAN**

- 1. Orientation: Plan type? Address? Scale?
- 2. Trace the boundary.
- 3. Identify the streets and buildings.
- **4.** Identify fences, hedges off the boundary.
- 5. Is one owner using the other's land?
- 6. Identify encroachments on the boundary.
- 7. Is one owner using the other's land?
- 8. Look for easements and rights-of-ways.
- 9. Do you see obstructions?
- **10**. Look for encroachments on city land/roads

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# KEY RESOURCES

ProtectYourBoundaries.ca: Survey plans, new surveys, talk to a surveyor

Only an Ontario Land Surveyor can provide an official opinion on the location of a boundary.

# 3. THE A TO Z OF TITLE INSURANCE



# A. TITLE INSURANCE COMPANIES **IN ONTARIO**

- ► Title PLUS (Canadian provider)
- Stewart Title
- First Canadian Title
- Chicago Title
- Traveller's

### **Coverage Types:**

- ▶ Residential, Commercial, Existing Owner.
- One-time fee for ownership lifetime.

### B. COVERAGE

#### **COVERED**

- ✓ Defects in Title:
- √ Compliance Issues:
- ✓ Access and other Rights and Defects;
- √ Some of what an up-to-date survey would show:
- ✓ Title Fraud.
- ... Unless buyer had prior knowledge of issue

### **NOT COVERED**

- × Property enclosures (fences, walls, hedges);
- × Environmental hazards:
- × Zoning violations caused by new owner;
- × Buyer's ability to change use of land;
- × Problems buyer agreed to assume but didn't inform title insurance firm of:
- × Native land claims:
- × Certain government rights (e.g. expropriation).

# C. SPECTRUM OF CLAIM RESPONSES BY TITLE INSURERS

- 1. Pay the Claim;
- 2. Repair, replace or relocate the building, structure or improvement;
- 3. Prosecute or defend a legal proceeding;
- 4. Negotiate a settlement;
- 5. Remove and pay the diminution value, if any;
- 6. Pay amount required per policy (sub-limits);
- 7. Take other action which protects the insured;
- 8. Cancel the policy;
- 9. Deny the Claim.

### D. REAL ESTATE PROFESSIONALS

#### PITFALLS OF TITLE INSURANCE

- × Assuming that nothing has changed;
- × Over-reliance on Title Insurance;
- × Title insurance fixes "everything";
- × "This has nothing to do with me";
- "I don't need a survey plan";
- × Foregoing good due diligence.

### **BEST PRACTICES - SELLER**

✓ Always provide a Survey in selling package.

### **BEST PRACTICES - BUYER**

- ✓ Always demand a survey from the seller;
- ✓ Don't forego thorough due diligence;
- ✓ Don't trust that TI will fix future client problems.



# BEST PRACTICE #1:

Always do Boundary Due Diligence and get a survey plan AND title insurance. It's THE willing combination to reduce risk and maximize peace of mind.

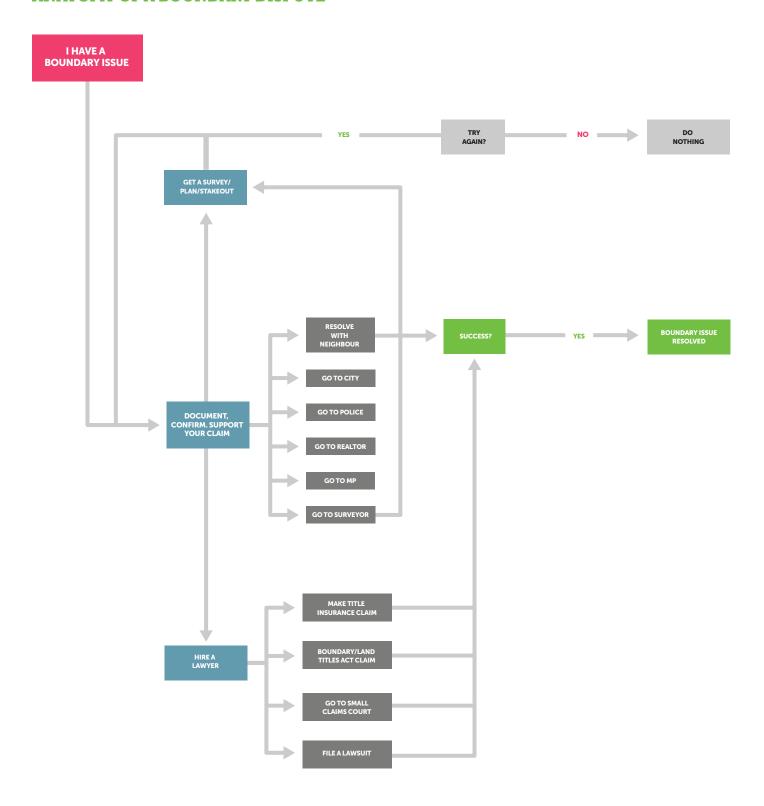
Title Insurance is NOT a replacement for Boundary Due Diligence and a Survey Plan!



# 4. REALTOR'S GUIDE TO BOUNDARY DISPUTES



### ANATOMY OF A BOUNDARY DISPUTE



# 5. EASEMENTS AND RIGHT-OF-WAYS



### A. DEFINITION

An Easement is a non-possessory right to use the property of another

### **B. PARTIES TO AN EASEMENT**

Servient Tenement (gives up the right) & **Dominant Tenement** (gains the right).

### C. EASEMENT CLASSIFICATION & TYPES

### **EASEMENT OWNERSHIP**

- a. Appurtenant Easement benefits adioining/other Land.
- b. Gross Easement benefits another Individual or Corporation.

#### **EASEMENT TYPE**

- a. Affirmative allows for something to be done (e.g. Access on a right of way).
- b. Negative stops from something being done (e.g. Building up into a flight path).

### D. COMMON EASEMENT #1:

### THE RIGHT-OF-WAY FASEMENT

- Is usually Appurtenant and Affirmative;
- Allows one property to access portions of another;
- Laneways, mutual driveways, maintenance/repair access etc.;
- Cannot be blocked or obstructed;
- On property sale the easement right/obligation automatically transfers to new owners.

### **E. COMMON EASEMENT #2:**

### THE UTILITY EASEMENT

- ▶ Is usually a Gross Easement and Affirmative;
- Allows utility corporations to access a property to repair/maintain their assets;

- Surface, underground and overhead;
- Can be sold without notice to or consent from the property owner;
- Occasionally unregistered (not on title). If you think there is one, get a lawyer to check it out.

### F. EASEMENT DOCUMENTATION

- 1. The Parcel Register what easements affect a property.
- 2. The Legal Instruments the details of those easements.
- 3. The Survey Plan graphically depicts the easement relative to boundaries and buildings.

### G. DETECTING EASEMENTS

### FROM THE LEGAL DESCRIPTION (ON THE PARCEL REGISTER):

- "S/T" or "Subject To" = the property is the Servient Tenement in an easement.
- ► "T/W" or "Together With" = the property is the Dominant Tenement in an easement.
- ► "S/T and T/W" = likely a mutual/shared driveway.

### H. COMMON TRAPS

- Always get the current legal description off a New Parcel Register.
- Get the instruments to understand the details (or a Seller's Report from Protect Your Boundaries).
- Use a Survey to locate the easement on the ground.
- Shared Driveway Easements: Watch for structures, cars, fences etc. obstructing the easement.
- Rear Laneway Easements: Has anyone built a fence through it, or a structure on it?
- Utility Easements: Has anything been built on it?



# BEST PRACTICES FOR LISTING AGENT

Look for easements on the property and check for encroachments; Disclose: using the Parcel Register, Instruments and Survey Plan.



# BEST PRACTICES FOR BUYING AGENT

Investigate presence of easements o a New Parcel Register. Get the instruments to understand the details (or a Buyer's Report from Protect Your Boundaries). Insist on a survey that shows the location of the easement on the ground (if unclear from the other docs).



# 6. CONDOS 101



### A. DEFINITION

A condominium is a collection of legal entities within a larger entity that share common interest in both land and physical features of the building.

# **B. CONDOMINIUMS VS. FREEHOLD KEY DIFFERENCES**

### CONDOMINIUMS

- Your walls are your boundaries.
- Additional "land" is not connected (parking, locker).
- You share rights over other parts of the land/building (common elements).
- Activities restricted by Condo Declaration and other condo corporation docs.
- You share costs of maintaining the building with others though condo fees.

### **FREEHOLD**

- Your land is your boundary.
- Everything is (usually) inside the land parcel.
- You don't share rights with others (except for easements).
- You are not restricted by anything other than municipal bylaws and the law.
- You take care of your own property maintenance.

### C. CONDO NUMBERING

### **UNITS**

- ▶ The Condo's legal unit number (on the legal description).
- Numerically sequenced by floor and unit number.
- ▶ In the Condo Declaration and Condo Plan.

### **SUITES**

Doorplate number or "municipal address" number. Can be different from Unit #.

- ▶ Can skip level and suite numbers for superstitious reasons.
- Cross reference made in the Condo Declaration Schedule D.



### D. CONDOMINIUM AREAS

#### SALEABLE AREA

- Largest.
- ► Tarion Bulleting 22 the SF you market and sell.

#### **CONDO BOUNDARY**

- ▶ Smaller.
- ▶ The legal boundary of the unit. Doesn't include to exterior of exterior and common element walls.

### LIVEABLE / USEABLE AREA

- ▶ Smallest.
- The area you actually can use. Drywall surface from floor to ceiling.
- The Liveable Area can be 7% to 16% SMALLER than the Saleable area (what is being promoted and sold).

# E. KEY REALTOR DOCS FOR **CONDOMINIUM TRANSACTIONS**

- ▶ The Condo Plan: Shows exact location of Unit. Locker and Parking Unit.
- Schedule C: Unit Boundaries defined.
- Schedule D: Unit Number, Suite Number, % Contribution to common expenses, % ownership of common areas.



# 7. DECIPHERING THE LEGAL DESCRIPTION



### A. DEFINITION

A Legal Description is a written description of a land t hat delineates a specific piece of real property. It is the official, universal identifier for all forms of land records and transactions.

# B. WHERE WILL YOU SEE THE LEGAL DESCRIPTION?

- Deed
- Parcel Register
- Other conveyance docs
- Survey plans
- APS
- ► Tax Assessment Notice

# C. COMMON ABBREVIATIONS IN THE LEGAL DESCRIPTION

- ▶ IT Lot
- ► CON Concession
- ▶ PCL Parcel
- ▶ SFC Section
- ▶ PT(S) Part(s)
- ▶ LT Lot
- ▶ BLK Block
- ▶ PL Plan RT Right of Way
- ▶ ROW Right of Way
- ▶ S/T Subject To
- ▶ T/W Together With
- ▶ TWP Township

# D. PARTS TO A LEGAL **DESCRIPTION**



PLAN (LOCATION) **REFERENCE** 



**ENCUMBERANCES** (EASEMENTS)



**MUNICIPALITY / REGISTRY OFFICE** 

LT 25, PL 3936, S/T EB133974; E TOBICOKE, CITY OF TORONTO



Watch for: Subject to Execution ###-###. Means there is a charge against this property that may not have been discharged yet. You could be underwater on the deal before you list it.

